Project Satch



SOCCER

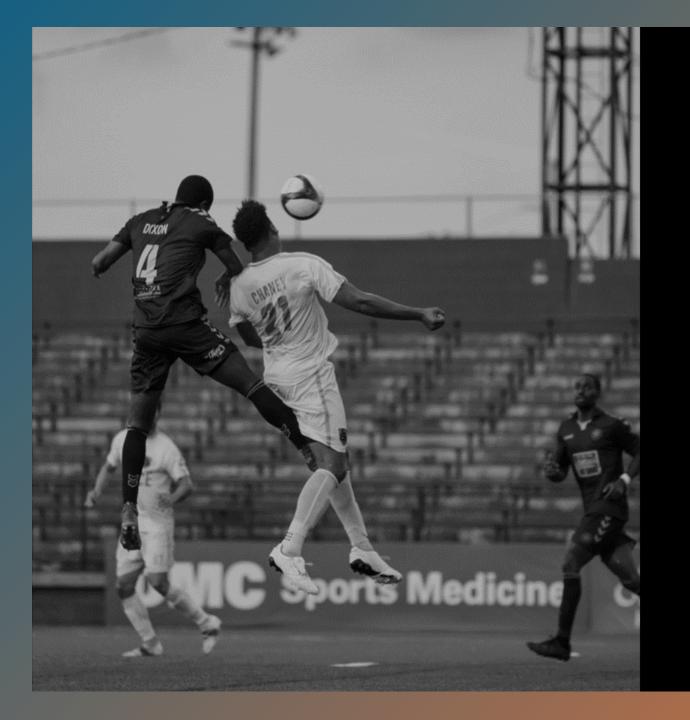
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PRESENTED TO BAYOU PHOENIX





AGENDA

Pillars and Philosophy

Club and League Ownership

Competition and Format

Professional League Standards

Operations

Next Steps

FOUR PILLARS

SUSTAINABLE

An affordable and sustainable model of professional soccer.

OPEN SYSTEM

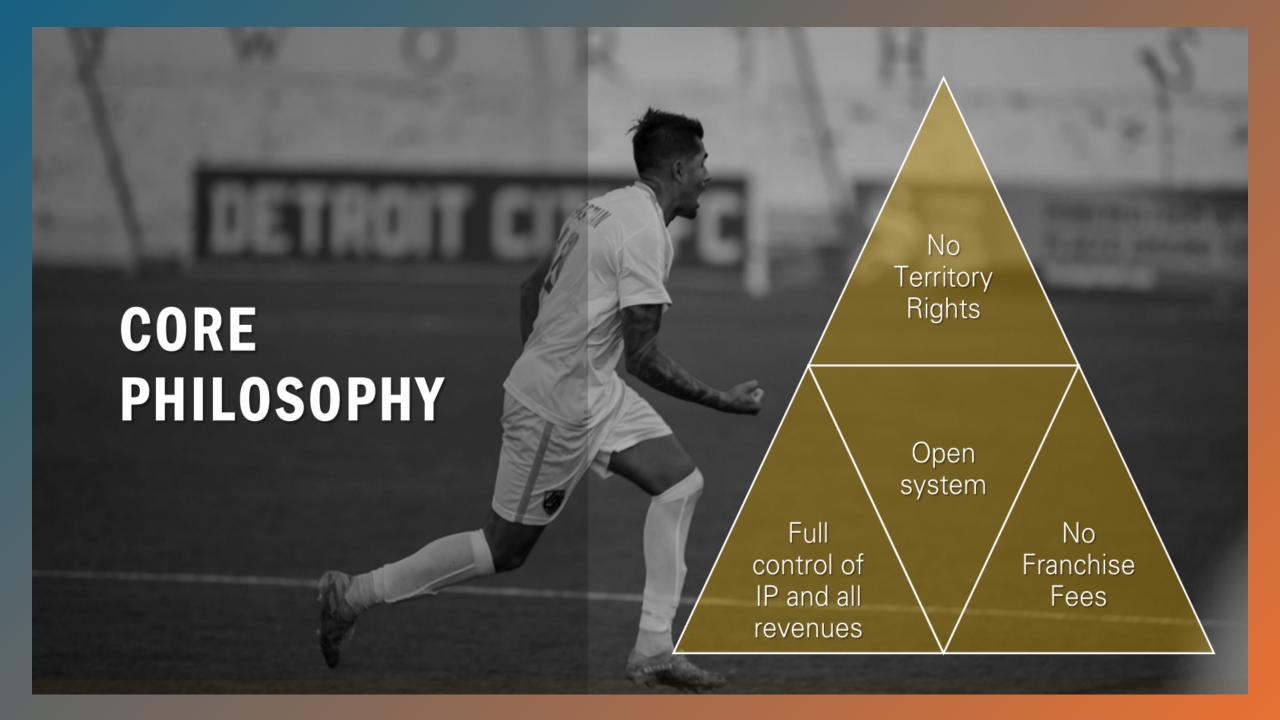
Meritocracy & Open System. Results will be driven by performance on and off of the pitch. No exclusionary rights will be afforded one club over another.

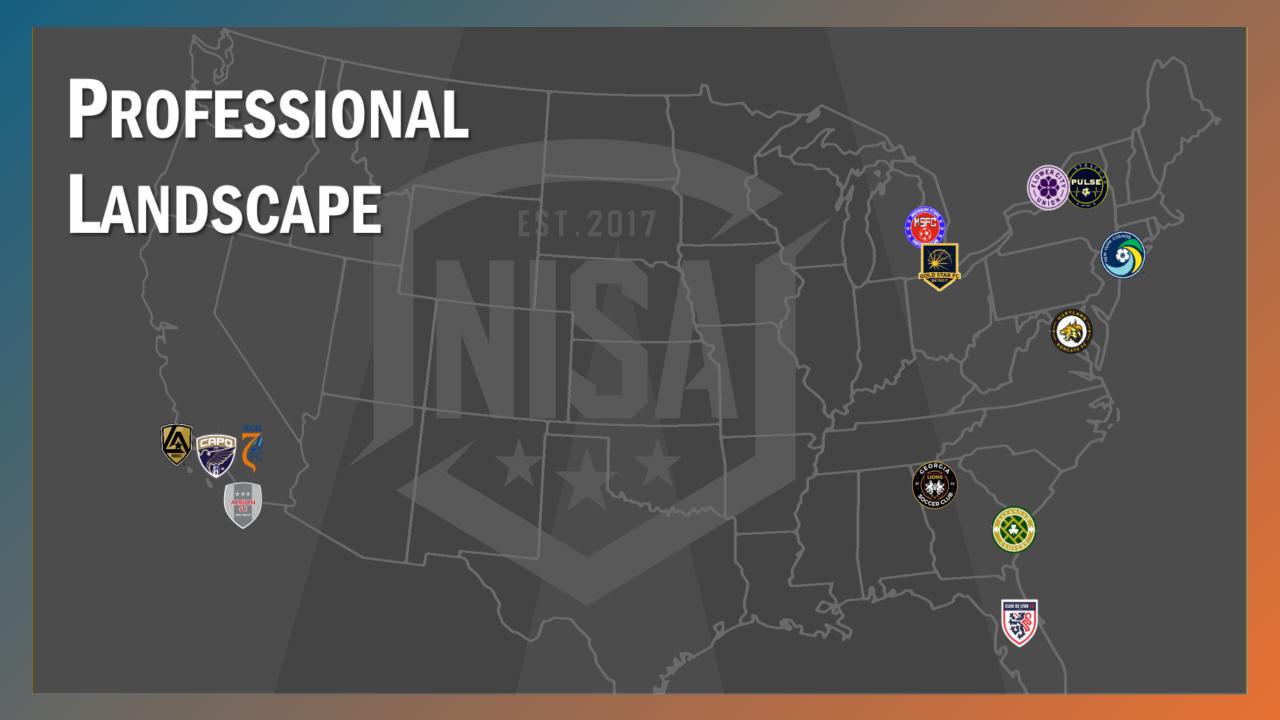
INDEPENDENT

Independent league with club owners controlling league governance, their local clubs, and their intellectual property.

QUALITY

Strong league office with quality staff supplemented with expert consultants that help with the league and team with sales, marketing, and raising capital.





SEASON FORMAT



Spring Season

March through June 14+ Games



NISA Independent Cup

July



Fall Season

August through November 14+ Games



U.S. Open Cup

March through September



NISA Playoffs

October

STANDARD REVENUE STREAMS

Tickets

 Season Tickets; Group Packages; Partial Season Tickets; Special Event Tickets (Open Cup, Independent Cup, Postseason, Exhibitions, etc.); Fundraising Programs; Suite Sales/Premium Offerings; Mini-Packs

Sponsorships

 Kit/Equipment Sponsors (Primary, Sleeve, Training Top, etc.); Digital Signage (Ribbons Boards, Video Boards, Other Venue Digital Signage); Signage; Promotion Opportunities; Broadcast Sponsorships

Other Gameday Revenues

• Concessions; Alcohol; Parking; Merchandise; Other Broadcast Revenues

Non-Gameday Revenues

 Camps; Clinics; Special (Non-Soccer) Events; Non-Gameday Merchandise Sales

STANDARD EXPENSES

Operations Personnel/ Payroll **Facilities** Annual League Fees • 20 - 25 Player Stadium (Rent/Upkeep) Roster Performance Bond Practice Facilities Coaches and • Player Insurance **Technical Staff** (Rent/Upkeep) Utilities Front Office Staff Office Space Equipment (Rent/Upkeep) Gameday Personnel Training Staff/ Contract with Local Provider





